

## **Brad A. Maurer JD, CPCU**

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### **Environmental Risk Management Executive**

Environmental Risk Management and Insurance executive with over 25 years of experience specialized in environmental risk management, professional and contracting liability programs for environmental and construction industries, guaranteed fixed price remediation (GFPR), environmental liability transfer and contaminated real estate redevelopment. Unique experience in the start up and growth of companies in each of these specialties with a rare mix of legal, engineering and real estate development expertise.

- Attorney with extensive transactional experience drafting and executing environmental insurance policies, engineering services contracts, GFPR contracts and real estate purchase/sale/lease agreements.
- P&L responsibility for insurance underwriting unit, insurance brokerage, GFPR company and brownfield redevelopment company.
- Experienced public speaker and prospect developer with over 100 presentations to insurance, legal and real estate industry organizations.

### **Professional Experience**

#### **Environmental Risk Management and Insurance Underwriting Executive 1999-Present**

**American Risk Management Resources (ARMR) Network** 2017-Present  
Risk management consultant and technical adviser to insurance broker partners for placement of environmental insurance policies. Expert witness for environmental damage claims disputes.

**Owner, Maurer Environments Inc.** 2014-Present  
Risk management consultant and technical adviser to insurance broker partners for placement of complicated environmental insurance policies. In addition, third party environmental risk manager and ISO 14001 reviewer for international companies with US operations.

**General Counsel, Sovereign Consulting, Inc.** Robbinsville, NJ 2010 – 2014  
In-house legal counsel and risk manager for \$50mm, 200 professional environmental services firm specializing in contaminated site remediation. Sample clients include El Paso Energy, BP Petroleum, Shell Corp., Naval Facilities Command and the Army Corps of Engineers.

**Principal, RE Invest Solutions LLC** Robbinsville, NJ 2010 – 2014  
In-house counsel and development executive for brownfield redevelopment company. Deep involvement with local government, outside counsel, architects and planners to acquire, remediate, entitle and reposition industrial property. Successful acquisition of over \$10mm in net real estate asset value through well-selected investments. Provided exit strategies for Carlisle Corporation and City of New Brunswick, New Jersey.

**Vice President, Johnson Kendall & Johnson, Inc.** Newtown, PA 2008 – 2010  
Environmental risk management advisor to US and European engineering, industrial and real estate development firms. Increased firm's environmental specialty practice 300% by revenue.

**Senior Vice President , Frenkel & Co. Inc.** New York, New York 1999 – 2008  
Environmental risk management advisor to US and European engineering, industrial and real estate development firms.

**Principal, TerraSure Development LLC.** New York, New York 1999 – 2008  
Founder and Principal of a nationally recognized GFPR venture successfully acquiring 15 contracts for over \$30mm in remediation services in nine different states. One of the first companies to provide GFPR services exclusively.

**Underwriting Director, Kemper Environmental** Princeton, NJ 1997-1999  
One of five executive founders of Kemper Insurance Company's environmental insurance underwriting unit. Gross written premium established above \$100mm with newly hired staff of over 50 professionals within first two years of operation. Developed new policy forms, underwriting rating and tracking systems as well as managed one of the three underwriting divisions.

**Managing Underwriter , ECS Underwriting** Exton, PA 1992-1997  
Rapidly promoted environmental liability insurance underwriter for firm now known as XL Environmental. Specialized in the underwriting of commercial/industrial and brownfield sector risks. Entered as one of first 30 employees of firm that grew to over 350 professionals upon departure.

## **EDUCATION**

*J. D., Widener University School of Law, 1997*

*B. A., dual major in Environmental Studies and Policy & Management, Dickinson College, 1991*

## **PROFESSIONAL REGISTRATIONS AND CERTIFICATIONS**

*Attorney, Pennsylvania Supreme Court, Attorney Registration No. 80481, admitted Nov. 24, 1997*

*Chartered Property and Casualty Underwriter, American Institute for Property and Casualty Underwriters, 1998*