



Allianz Global Corporate & Specialty®

# Unmanned Aircraft Systems at a glance

Sales Appetite

## The business we write

Type of UAS Operation	Capacity and Product	Appetite
Commercial UAS Operators	USD 1 mn – Hull USD 300 mn – Liability	Commercial unmanned aircraft operators, production companies, corporate operators, government operators, municipal operators
UAS Manufacturers	USD 300 mn – Aviation Products Liability	Manufacturers of unmanned aircraft systems, components, software, operating systems, autopilots, support equipment
UAS Distributors and Repair Stations	USD 300 mn – Commercial General Liability	UAS suppliers and distributors, repair & service centers
UAS Flight Schools and Training Facilities	USD 1 mn – Hull USD 300 mn – Liability USD 300 mn – Commercial General Liability	UAS training providers, flight schools, universities
Purchasers of UAS Service	USD 300 mn – Non-Owned Aviation Liability	Companies or individuals hiring a UAS operator to fly on their behalf

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## Examples of some recent wins

Type of UAS Operations	Coverage	Est. Premium
Large UAS manufacturer	Aviation Products Liability	USD 200,000
UAS commercial operation	UAS Hull & Liability	USD 8,000
UAS distributor	CGL and UAS Hull & Liability	USD 23,000
Fortune 500 Company hiring a UAS operator	Non-Owned Aviation Liability	USD 5,000
Film production company	UAS Hull & Liability	USD 32,000
UAS training facility	CGL and Hull & Liability	USD 17,000

## Why brokers and their clients choose Allianz for Aviation

Standard & Poor's

AA

A.M. Best

A+

- **Expert Aviation underwriters** – The majority of our underwriters are experienced aviators and UAS operators who are passionate about unmanned aviation.
- **A hundred year history in Aviation** – Allianz has a proven track record of reliability, security and service.
- **Broadest Aviation appetite of any major insurer** – We write a wide range of UAV/UAS risks, from the world's largest UAS manufacturers, test sites and major universities to small commercial operations and purchasers of UAS service.
- **Local knowledge, global reach** – Allianz's global network insures UAS risks on seven continents and provides access to professionals who know the local culture, language and regulations in over 160 countries.
- **Specialized claims support** – Claims are handled by adjusters and surveyors with years of hands-on aviation experience.
- **Market leading capacity** – Allianz has the capacity and financial strength to handle the largest risks.
- **Long-term relationships** – Dedicated client teams are committed to superior service, transparency and flexibility.

### About Allianz

As an international financial services company, we offer our 85 million customers worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid market risks and insures over half of the Fortune 500® companies.

### Additional products and services:

- Alternative Risk Transfer
- Aviation
- Construction
- Energy
- Engineering
- Entertainment
- Farm & Ranch
- Financial Lines
- Global Programs
- Liability
- Marine
- Middle Market
- Risk Consulting
- Programs
- Property (including Highly Protected Risk)
- Small Business

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