

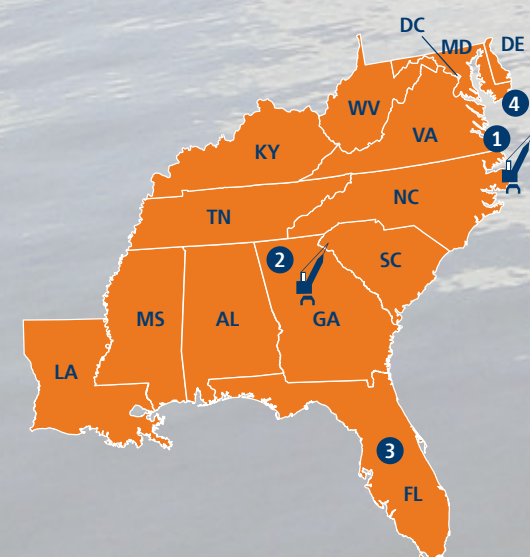


## Company Overview

Skanska USA is one of the largest construction companies in the country. Skanska USA Civil is a leading contractor in the US market for civil engineering construction and infrastructure projects. The business unit provides public and private clients construction services in the civil, mechanical, industrial, marine, foundation and environmental sectors.

Skanska USA Civil Southeast has earned a reputation as a world-class builder since being founded in 1932. The division has constructed and worked on some of the most noteworthy projects within the Southeast including the Arthur Ravenel Jr. Bridge, the Indian River Inlet Bridge and the Carolina Bays Parkway and the new Douglas County wastewater treatment facility.


Bayshore Concrete is a division of Skanska USA Civil Southeast that serves as a supplier of a wide variety of precast prestressed concrete structural materials such as concrete docks, concrete piers, spuncast piles, spuncast poles and Raymond concrete piles.

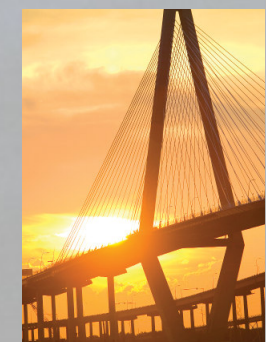


### Core Geographical Areas

Along the Atlantic coast, Skanska's clients include private industry, the US Navy, the Army Corps of Engineers, and numerous state departments of transportation and port authorities.

1. Virginia Beach Office (Headquarters)
2. Atlanta Office
3. Orlando Office
4. Bayshore Concrete Products (Subsidiary)

 Equipment Yard



Skanska completed the Arthur Ravenel Jr. Bridge (Cooper River Bridge) a full year ahead of schedule.



Skanska built this new wastewater treatment facility in Douglas County, Georgia.

#### Clients

- Chesapeake Bay Bridge and Tunnel District
- City of Atlanta, GA
- City of Norfolk, VA
- CSX Transportation
- Delaware DOT
- Florida DOT
- Georgia DOT
- Georgia Ports Authority
- Gwinnett County, GA
- Hampton Roads Transit
- Maryland State Highway Authority
- South Carolina DOT
- South Florida Water Management District
- US Army Corps of Engineers
- US Coast Guard
- US Navy
- Virginia DOT
- Virginia Port Authority

#### Certification

ISO 14001 Environmental Management System

#### Skanska Worldwide

52,000 employees  
2010 revenue of \$16.9 billion

#### Skanska USA Civil

4,300 employees  
2010 revenue of \$1.6 billion

#### Skanska USA Civil Southeast

2010 revenue of \$269 million

**SKANSKA**

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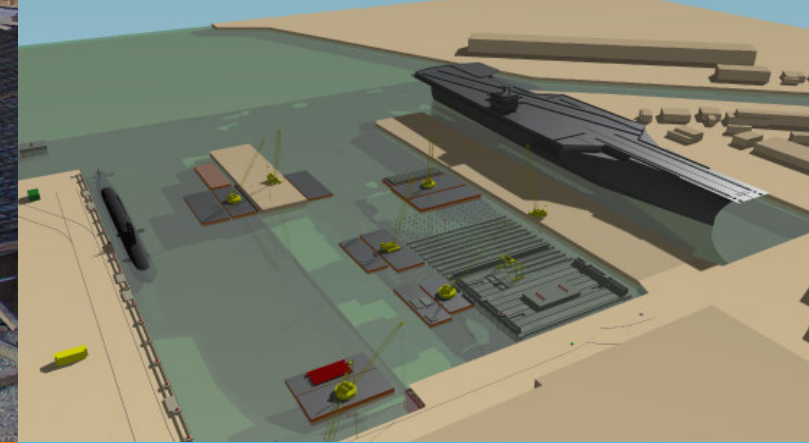
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**SKANSKA**

# Skanska USA Civil Southeast







### Building Information Modeling (BIM)

By utilizing Building Information Modeling, Skanska is able to complete complicated project work at a reduced cost and in a timelier manner than traditional means would allow. This translates to the client saving valuable time and money.

# Skanska Ranks

- #7 Forbes Most Admired Companies – Engineering & Construction Company
- #8 *Engineering News Record (ENR)* Overall Top 400 Contractors
- #1 *ENR* Top Florida Contractors
- #1 *ENR* Southeast Top Educational Contractors

# The Skanska Difference

# Innovation at Work



Skanska USA Civil Southeast utilizes unsurpassed knowledge and experience to consistently provide quality projects on time, on budget and to the highest standards through honest and dedicated workmanship in a safe environment.

### Award-Winning Design Builder

Our Clients benefit from having a single point of contact and a total solution- from design and planning to delivery. Skanska has a proven track record in successful construction of design build projects including the I-10 Bridges over Escambia, the Indian River Inlet Bridge and the Carolina Bays Parkway.

### Global Strength and Local Expertise

Skanska is committed to hiring local workers, safety, quality and giving back to the communities where it works. When this is combined with Skanska's global resources, the team is able to handle nearly any type of project in the region.

### Safety

The policy of every Skanska company is to perform work in the safest manner possible consistent with industry regulations and good construction practices. This is our belief- this is our culture- to get you home safely to your family at the end of every day.

The Safety Program reiterates the concept that **people are our most important asset**.

Our safety numbers for 2010 were an impressive .34 for LTIR and 1.78 for RIR.

### Revenue Breakdown 2010:



- Transportation 60%
- Water/Wastewater Treatment 25%
- Wharfs, Piers and Special Projects 15%



## Our Greatest Resource: People

Skanska believes that people are our most important asset, which is why we offer top-notch training and development programs that are designed to ensure that each of our team members is an expert in their field.

In order to maximize the benefits of our services to our clients, Skanska employs engineers in a variety of positions that provide planning, design and engineering services in support of our construction projects.



## Creative Solutions

Skanska has earned a reputation for creating new, innovative project delivery methods that allow us to deliver a higher quality product at a lower cost and higher efficiency. While working on the Indian River Inlet Bridge, the Skanska team developed a new pile driving method and used a Peri Formwork System rather than the traditional, more expensive and less safe self-climb system that is traditionally used in that type of work.

